2024

2024-043

2024 08

2024

(

)

..... 2
..... 6
..... 9
..... 26
..... 28
..... 29
..... 33

2024

			300916
	Shenzhen Longtech Smart Control Co., Ltd.		
	Longtech		

□

[redacted]

1

13

1

OEM ODM

OEM

ODM

ODM

2

2 7 1 2024 6 30 99
20 59 20 54 85 7

PCBA

8mm
WIFI

2

PCBA EMI EMS
ISO9001:2015 ISO14001:2015 IATF16949:2016
ISO13485:2016

3

Breville Simplehuman

4
24 48 72

4

GLP Simplehuman Breville

5

Simplehuman

	900,041,763.66	394,329,009.32	128.25%	
	756,164,088.93	331,849,193.69	127.86%	
	8,132,127.55			

□

10%

□

	495,406,525.65	436,611,759.43	11.87%	2,754.37%	2,981.11%	-6.48%
	97,550,195.91	72,171,562.38	26.02%	-19.17%	-26.25%	7.10%
	140,380,173.49	125,442,488.99	10.64%	3.47%	1.61%	1.63%

□

	5,554,532.31	5.98%		
	2,179,667.58	2.35%		
	-15,515,043.60	-16.70%		
	10,619.62	0.01%		
	664,369.68	0.71%		
	4,315,230.30	4.64%		

1

	557,244,128.92	30.84%	722,791,784.70	39.04%	-8.20%	
	567,307,680.31	31.40%	419,159,560.81	22.64%	8.76%	

	118,553,261.89	6.56%	113,199,731.93	6.11%	0.45%	
	3,378,832.23	0.19%	0.00	0.00%	0.19%	
	103,312,034.81	5.72%	111,823,436.86	6.04%	-CID 13/	

□

4

8,114,770.79 798,149.00

1

□

3,557,550.00	0.00	100.00%

2

□

3

□

4

□

	0.00	967,176.50	0.00	361,065,000.00	324,342,796.37	967,176.50	0.00	91,880.13	

	0
	19,394.23
	11,932.77
	11,932.77

				.77[1]				6				
	--	37,686	37,686	38,775.16	0	14,894.23	--	--	36.86	281.22	--	--
1		4,500	4,500	4,500	0	4,500	100.00%	--	--	--		
2		10,836.01	10,836.01	10,836.01	0	0	0.00%	--	--	--		
	--	15,336.01	15,336.01	15,336.01	0	4,500	--	--	--	--	--	--
	--	53,022.01	53,022.01	54,111.17	0	19,394.23	--	--	36.86	281.22	--	--

2022 12 19

2022 12 2024 12

2024 5 30 2024 6 18

2024

”

	15,336.01 2020 12 30 4,500 29.34% 2021 1 18 4,500 2024 30%
	2021 4 30 2021 3 31 6,654.80 535.06 2021 441A009855 2021 5 13

	2024 6 30 29,000.00 7,946.79

1

3

□

		(1)		(2)	(3)=(2)/(1)				
		11,932.77	--	--	0.00%	2026 6	--		
	--	11,932.77	--	--	--	--	--	--	--

( )	

6

1

□

		13,300	2,000	0	0
		20,000	2,000	0	0
		35,000	29,000	0	0
		68,300	33,000	0	0

□

□

2

□

1

□

)	2024 01 09

2

□

3

□

1

□

2

□

□

10%

			1000	255,107,874.88	61,424,052.71	331,180,492.02	3,110,627.00	2,919,019.94

		(,)	2000	50,934,589.89	23,697,854.42	32,281,317.05	577,417.43	368,585.60
			49	170,082,739.05	56,286,902.31	113,555,554.75	1,397,291.38	1,301,962.81
			3000	15,041,678.52	14,055,413.59	0.00	98.16	98.16
			1000	19,893,463.91	6,315,359.31	16,860,272.73	1,576,502.16	1,557,217.89

4

5

6

1

2023

□

SMT

□

( )

5

□

6

□

7

10%

□

10%

2

□

3

1

4	0	0.00%	0	0	0	0	0	0	0.00%
	144,644,007	100.00%	0	0	0	0	0	144,644,007	100.00%

□

1

2024 2023 25%

□

□

□

□

□

□

2

□

	7,263,405	1,811,250	0	5,452,155		
	10,125	3,375	3,375	10,125		
	7,273,530	1,814,625	3,375	5,462,280	--	--

□

	13,381	8	0	

4	0 1,006,838 1,006,838 2 1 0 445,185 445,185

5% 10 10

□

10 10 /

□

□

□

□

□

1

2024 06 30

	557,244,128.92	722,791,784.70

	3,378,832.23	0.00
	24,838,291.13	30,338,291.13

	67,299,925.67	54,382,885.78
	369,213,686.85	340,929,181.79
	5,834,369.75	6,338,953.08
	14,221,328.04	14,146,538.54
	5,862,233.19	7,181,632.08
	6,260,114.01	3,628,911.61
	6,757,492.95	7,996,606.65

	9,416,728.02	2,380,998.88
	83,504,782.37	30,506,500.84
1.	83,504,782.37	30,506,500.84
2.		
1. “__”	83,037,617.00	30,751,941.05
2.		

	895,959,470.54	388,243,529.50
	770,308,256.05	335,551,321.14
	2,660,609.05	372,633.09
	7,052,776.18	5,372,901.69
	13,513,244.03	10,990,455.72
	25,348,598.95	27,792,880.60
	-13,489,331.30	-23,241,509.47
	2,043,149.79	1,824,488.70
	8,264,400.49	6,707,934.12
	3,895,027.67	4,972,111.36
	5,732,763.58	3,973,747.45
	2,179,667.58	1,573,974.77
	-9,937,004.29	-2,265,862.31

5.		
1.		
2.		
3.		
4.		
5.		
6.		

	120,150.00	147,271.18
	1,018,394,995.65	936,763,300.89
	9,616,038.72	10,383,482.27
	1,003,000,000.00	1,048,460,000.00
	3,563,400.00	
	1,016,179,438.72	1,058,843,482.27
	2,215,556.93	-122,080,181.38

		0.00
		0.00
	1,018,394,995.65	936,689,665.30

	644,007.00				696,885.28		02,465.28		27,412.89		435,710.37		8,706,480.82	442.43	9,335,923.25
“ ”							-2,652,819.48		299,039.87		42,335,773.71		39,981,994.10	467,165.37	40,449,159.47
							337,579.20				83,037,617.00		83,375,196.20	467,165.37	83,842,361.57
1															
2															
3															
4															

4

							8.77				41.05		99.82	440.21	59.61

6															
1															
2															
	143,707,500.00				543,721,646.30		3,298,385.45		47,902,500.00		410,104,745.05		1,148,734,776.80	1,986,302.04	1,150,721,078.84

8

	2024											
	144,644,007.00				534,696,885.28		8,369,436.99					

	2023											

3												
	47,902,500.00				-47,902,500.00							0.00
1	47,902,500.00				-47,902,500.00							0.00
2												

2

3

4

8

1

A

B

C

D

E

2

9

10

1

2

”

11

1

2

4

5

12

6

14 ——

12

12

12

12 12

A

1

2

B

1

2

/ /

1

2

3

4

5

12

12

2 AÔ Ä

22. } 4N© EØAÔCt ×1y,´ œ q ' l fMÛ ÅCt … },½ W ¡AÔ ÄO6Ñ s ÅCt,´CVM' ' l ×>Û ÅCt8F€,ú¾ël ˆiœ q

20

17

1

2

3

3

18

	50			
	5			

20

19

20

21

22

1

2

3

4

25

1

2

26

1

27 /

1

2

1

2

1
2

12

4

3

22 —— 23 —
—

22 ——

29

1

13 ——

2

3 20

30

31

1

□

2

□

3 2024

□

1

		13%
		7% 5%
		25% 16.5% 17% 20%
		3%
		2%

	15%
	25% 25%

1

	107,436.43	38,134.62
	475,997,854.77	722,159,613.47
	81,138,837.72	594,036.61
	557,244,128.92	722,791,784.70
	35,721,602.01	32,487,782.82

1 53

2 957,917.93

3 8,114,770.79 798,149.00

2

	334,832,217.12	337,482,816.45
	334,740,336.99	337,482,816.45
	91,880.13	
	334,832,217.12	

4

5

4

1

1 1	597,618,217.64	439,227,692.12
1 2	960,000.10	726,006.33
2 3		510,251.03
3	702,909.02	192,657.99
3 4	510,251.03	192,657.99
4 5	192,657.99	
	599,281,126.76	440,656,607.47

2

	598,578,217.74	99.88%	31,270,537.43	5.22%	567,307,680.31	439,953,698.45	99.84%	20,794,137.64	4.73%	419,159,560.81
	599,281,126.76	100.00%	31,973,446.45	5.34%	567,307,680.31	440,656,607.47	100.00%	21,497,046.66	4.88%	419,159,560.81

	192,657.99	192,657.99	192,657.99	192,657.99	100.00%	
	510,251.03	510,251.03	510,251.03	510,251.03	100.00%	
	702,909.02	702,909.02	702,909.02	702,909.02		

1	597,618,217.64	30,360,955.84	5.08%
1 2	960,000.10	909,581.59	

4

5

	171,338,930.38		171,338,930.38	28.59%	8,190,000.87
	48,791,047.61		48,791,047.61	8.14%	2,332,212.08
	48,350,462.63		48,350,462.63	8.07%	2,311,152.11
	44,055,929.36		44,055,929.36	7.35%	2,105,873.42
	36,623,494.30		36,623,494.30	6.11%	1,750,603.03
	349,159,864.28		349,159,864.28	58.26%	16,689,841.51

5

	12,016,613.03	6,158,060.33
	12,016,613.03	6,158,060.33

1

1

1	2	1,691,255.50	1,266,700.00
2	3		

2024	1	1	288,836.65	288,836.65

6

10

3.						
1						

15

1

4.

	4,037,183.98	8,633,745.64	4,545,125.74	6,783,532.62
	4,037,183.98	5,713,786.90	4,545,125.74	6,491,853.01

4

	6,831,010.28	5,449,871.58
	6,831,010.28	5,449,871.58

5

2024			
2025			
2026			
2027	1,196.85	1,295.01	
2028	5,324,751.00	5,448,576.57	
2029	1,505,062.43		
	6,831,010.28	5,449,871.58	

18

	1,310,999.02		1,310,999.02	1,103,569.74		1,103,569.74
	1,222,822.01		1,222,822.01			
	2,533,821.03		2,533,821.03	1,103,569.74		1,103,569.74

19

	8,912,919.79	8,912,919.79			594,036.61	594,036.61		
	8,912,919.79	8,912,919.79			594,036.61	594,036.61		

20

1

		60,082,666.67
	40,030,555.56	100,082,500.00
	40,030,555.56	160,165,166.67

21

	66,907,954.68	53,757,907.06
	66,907,954.68	53,757,907.06

0.00

22

1

	339,581,994.72	308,323,589.28
	718,118.71	1,845,260.39
	37,205.00	171,231.96
	340,337,318.43	310,340,081.63

23

	8,716,143.74	7,458,802.12
	8,716,143.74	7,458,802.12

1

1

	5,698,262.31	6,686,253.88
	505,351.54	461,744.67
	2,507,224.02	308,733.57
	5,305.87	2,070.00

	8,716,143.74	7,458,802.12

3

1		6,037,545.40	6,037,545.40	
2		264,462.34	264,462.34	
		6,302,007.74	6,302,007.74	

	21,108,408.05	25,137,156.24
	-1,126,857.90	-1,505,022.69
	-10,591,222.16	-11,057,523.58
	9,390,327.99	12,574,609.97

	76			9	527,717.41	2,990,398.68		8
	11,328,231.76			3,518,116.09	-527,717.41	-2,990,398.68		8,337,833.08
	2,274,233.52	337,579.20				337,579.20		2,611,812.72
	2,274,233.52	337,579.20				337,579.20		2,611,812.72
	13,602,465.28	337,579.20		3,518,116.09	-527,717.41	-2,652,819.48		10,949,645.80

34

	57,327,412.89	299,039.87		57,626,452.76
	57,327,412.89	299,039.87		57,626,452.76

1.10%

35

	478,435,710.37	427,255,304.00
	478,435,710.37	427,255,304.00
	83,037,617.00	108,507,819.26
		9,424,912.89
	43,393,202.10	47,902,500.00
	2,691,358.81	
	520,771,484.08	478,435,710.37

1) 0.00
2) 0.00
3) 0.00
4) 0.00
5) 0.00

	889,239,437.63	751,708,314.97	384,540,231.23	326,729,859.74
	10,802,326.03	4,455,773.96	9,788,778.09	5,119,333.95
	900,041,763.66			

					900,041,763.66	756,164,088.93	900,041,763.66	756,164,088.93

216,469,477.87

213,473,945.88 2024 2,995,531.99 2025

37

	1,637,991.69	355,873.79
	1,507,384.77	322,401.75
	2,1978.20	21,978.20
	54,097.91	41,613.78
	827,749.05	230,371.43
	764.88	1,080.00
	4,049,966.50	973,318.95

38

	10,023,130.54	6,314,669.28
		3,446,830.15
	2,938,024.31	2,865,378.46
	910,368.80	372,049.53
	525,265.87	1,148,713.77
	1,666,208.14	1,596,064.91
	125,434.10	110,982.65
	551,606.11	77,865.68
	814,706.38	756,564.42

		1,944,079.72
	4,387,304.87	2,244,331.54
	407,908.81	408,758.70
	661,443.66	477,946.17
	419,531.35	246,164.86
	317,372.31	221,437.97
	20,204.34	26,134.95
	1,454,789.72	471,251.12
	463,572.49	439,979.13
	8,132,127.55	6,480,084.16

40

	23,201,360.27	16,639,463.77
	4,816,333.80	3,565,419.33
		8,897,986.84
	1,521,848.35	949,293.72
	1,080,904.17	1,100,156.70
	566,355.10	617,062.24
	1,336,278.20	1,211,459.03
	32,523,079.89	32,980,841.63

41

	2,354,761.97	2,537,696.92

9,937,953.15

48

		44,596.97	
	10,619.62	17,003.33	10,619.62
	10,619.62	61,600.30	10,619.62

49

	200,000.00		200,000.00
	234,668.99	72,728.18	234,668.99
	224,600.69		224,600.69
	5,100.00	3,523.80	5,100.00
	664,369.68	76,251.98	664,369.68

50

1

	11,514,077.26	7,344,854.11
	-2,097,349.24	-4,963,855.23
	9,416,728.02	2,380,998.88

2

	92,921,510.39
/	13,938,226.56
	361,439.36
	-23,012.24
	174,179.17
	-30,980.93
	624,295.85
	-5,627,419.75
	9,416,728.02

51

1

	6,359,698.65	7,719,207.78
	6,359,698.65	7,719,207.78

□

	160,165,166.67	40,000,000.00	30,555.56	160,000,000.00	165,166.67	40,030,555.56
	23,632,133.55		2,709,115.25	6,359,698.65		19,981,550.15
	183,797,300.22	40,000,000.00	2,739,670.81	166,359,698.65	165,166.67	60,012,105.71

4

52

1

1		
	83,504,782.37	30,506,500.84
	15,515,043.60	5,938,386.70
	14,816,819.82	11,969,292.81
	5,434,848.12	6,840,369.30
	581,449.67	250,095.79
	2,345,186.03	2,357,461.41

	-5,554,532.31	-3,973,747.45
	-1,850,213.02	-5,746,223.61
	-778,066.11	-491,740.40
	-10,576,438.30	-26,790,062.65
	-137,809,960.98	-8,741,092.22
	30,441,258.56	-90,596,199.98
	-681,975.77	14,219,473.68
	-11,914,494.91	-78,794,146.14
2		
[redacted]		
[redacted]		
[redacted]		
[redacted]		
[redacted]	547,373,291.20	529,714,712.66
[redacted]	722,197,748.09	602,955,374.13
[redacted]		
[redacted]		
[redacted]	-174,824,456.89	-73,240,661.47

2

	547,373,291.20	722,197,748.09
	107,436.43	[redacted]
	475,997,854.77	722,159,613.47
[redacted]		

	52,956,162.72	7.1268	377,407,980.43
[redacted]	22,412.70	7.6617	171,719.38

1

	6,690.80			6,690.80
	33,851.79	181.94		34,033.73
	834.45	37.16		871.61
	1,059.12			1,059.12
		939.03		939.03

			24,838,291.13	24,838,291.13
			24,229,873.19	24,229,873.19
		91,880.13	383,808,501.31	383,900,381.44

AIYAYA LIMITED	

3

4

	1,292,482.68	1,102,563.64

5

[redacted]

4

□

5

6 [redacted]

q

1

2024 6 30 [redacted]

2

2

2

	702,909.02	702,909.02	702,909.02	702,909.02		

1	523,163,499.17	26,676,552.55	5.10%
1 2	914,520.00	909,581.59	99.46%
	524,078,019.17	27,586,134.14	

□

3

	171,338,930.38		171,338,930.38	26.97%	8,190,000.87

	11,086,824.78	100.00%	166,400.80	1.50%	10,920,423.98	3,779,580.41	100.00%	165,552.40	4.38%	3,614,028.01
	772,119.77	6.96%			772,119.77					
	3,328,016.00	30.02%	166,400.80	5.00%	3,161,615.20	3,311,048.00	87.60%	165,552.40	5.00%	3,145,495.60
	6,062,618.35	54.68%			6,062,618.35					
	924,070.66	8.33%			924,070.66	468,532.41	12.40%			468,532.41
	11,086,824.78	100.00%	166,400.80	1.50%	10,920,423.98	3,779,580.41	100.00%	165,552.40	4.38%	3,614,028.01

4

	165,552.40	848.40				166,400.80
	165,552.40	848.40				166,400.80

5

	53,702,414.24		53,702,414.24	53,631,361.24		53,631,361.24
	53,702,414.24		53,702,414.24	53,631,361.24		53,631,361.24

1

	20,885,614.04						20,885,614.04	

					712,612,740.91	619,017,359.93	712,612,740.91	619,017,359.93
					183,346,729.63	151,290,896.12	183,346,729.63	151,290,896.12

1

□

3

□